# **Customer Referrals**

# Hon. Cynthia S. Platzer District Judge SEVENTY-SECOND JUDICIAL DISTRICT COURT

Dear Water Lady,

I just had to take a moment to say THANK YOU!!! Getting fresh, pure water - and getting healthy - has never been so easy! As you know, I have been served by The Water Lady for at least the past ten (10) years. Throughout that entire period, we have been provided not only a great product - pure, wholesome drinking water - but the customer service is unparalleled in this day of customer service being an afterthought, at best.

Customer is #1. I never have to call to secure further delivery. As my supply begins to dwindle, you anticipate the timing and call me to verify how much water will be needed. Every contact with The Water Lady is an absolute delight; every person associated with your business is upbeat, cheerful, and happy to help.

I have been so happy with the goods and services provided by The Water Lady, that I purchased a second water dispenser for our Marine City Court location, and The Water Lady now delivers directly to that location, as well as my office in Port Huron.

And, I have never run out! With all of the other struggles of a typical day at the 72nd District Court, it is so nice to know you take such good care of us. THANK YOU. Great service. Great product. Reasonably priced. There isn't a better deal out there!

### Howard P. Deschaine, MRO Crib Supervisor SMR-MOTHERSON AUTOMOTIVE USA

To whom it may concern,

This is in regards to your company considering the Water Lady as your bottled water supply company. I highly assure you that at no time will you be disappointed with not only the product but the work staff and very responsible and helpful delivery drivers.

I have been dealing with the Water Lady as a supplier for over 18 years and have always had prompt service and have worked well establishing a good report with not only the delivery drivers but the owner, Barb Holden, who has always been available to support every need you may have as a costumer.

### **Marysville Ethanol**

We have had The Water Lady servicing our facility since 2011. For many years we called in our weekly orders, and then this year we switched to keep full service. The keep full service is much more convenient, as we do not have to remember to call in our order.

All personnel are very professional and courteous. There have been times when the heat caused us to go through our water supply before our next scheduled weekly delivery. One phone call and Barbara had water delivered to us without fail. With the keep full service, we no longer have to worry as the delivery personnel takes the weather into consideration when delivering our water.

Although we have been approached by other water companies seeking our business, we've never had reason to even consider entertaining the idea of switching services. We are very pleased with The Water Lady services and personnel.

### Janice Moran

### ST. CLAIR CHRYSLER JEEP DODGE RAM

To Whom It May Concern:

I am writing to express my complete satisfaction with The Water Lady. I have no hesitancy whatsoever in recommending The Water Lady for your bottled water needs. We have been a customer of The Water Lady for 15 years and have been completely satisfied with both the products and the service. The owner, Barbara Holden, is a great person to work with along with her well-trained staff. Since they are a local company, they respond immediately to any requests we have. I strongly urge you to call The Water Lady at 810-388-1600 to help with your bottled water needs.

### Heidi Hartman

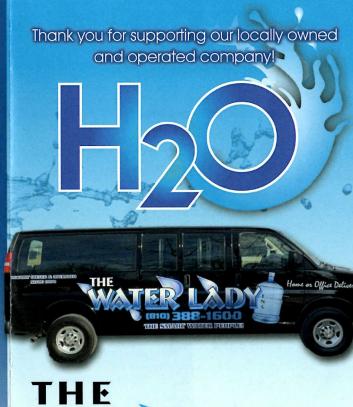
#### WILKIE BROTHERS CONVEYORS, INC.

The Water Lady (Barbara) has supplied us with our water for over 25 years. The water is delivered on time at an affordable rate. If we are ever in need of supplies she is right there for us. Any issues are taken care of directly in a timely and professional manner. We HIGHLY recommend The Water Lady Services.



265 17th St. Marysville, MI 48040 810.388.1600

thewaterladyinc.com



# THE WATER LADY INC.

The Smart Water People!

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Please Like us on Facebook!

# THE WATER LADY INC.

Is a locally owned and operated business for over 30 years.

## Products:

- 5, 3, and 1 gallon premium drinking water bottles
- Cook/Cold & Hot/Cold Water Dispensers
- 16.5L Cases or Pallets Premium Water
- · Cups & Cup Dispensers
- Bottled Water Racks
- · Pumps

Private Label Bottles

Keurig Coffee
 Brewers & K-Cups

Convenient on-time deliveries

Serving the Blue Water Area and Survounding Communities.

# Why People Love THE WATER LADY!

- 1. THE SOURCE! Besco Water Treatment, Inc....38+ Years of Experience, NSF Certified, International Bottled Water Association member...water quality ranks in the top 2% in the nation for purity. Sole distributor in St. Clair County and beyond.
- 2. THE SERVICE! The Water Lady, Inc. is a locally owned and operated bottled water distributor servicing the Blue Water area for over 30 years with on time deliveries and close proximity to our customers. Integrity and respect in the relations with customers and appreciation for their loyalty of our company are our values!
- 3. THE PRODUCTS! Five, three, one gallon and 16.5L. cases/pallets of premium bottled drinking water, bottled water coolers dispensing hot/and or cold water available for sale or rent. Full line of drinking water products, Keurig Coffee Brewers and K-Cups, and private labels for customers on 5L. bottles.

## 4. THE TRUST!

No contract required!!!

Member of the Economic Development
Alliance (E.D.A.), St. Clair Rotary and St. Clair
Chamber of Commerce.

# PLEASE CONTACT

Barbara Holden - President thewaterlady@hotmail.com **810 388 1600** 

# NOT ALL BOTTLED WATER COMPANIES ARE THE SAME!!!

of the only bottled water plants in the state of Michigan to be certified by NSF International. Inspections are performed unannounced.

Our new state-of-the-art bottling facility is licensed by the Michigan Dept. of Agriculture. Inspections are performed unannounced.

Coliform bacteria, pH. & TDS tests performed daily. An independent lab performs bacteria plate counts weekly.

Besco Water Treatment, Inc. is certified by the International Bottled Water Association (IBWA) and has recieved the Manufacturer's of Excellence Award. Our water far exceeds FDA requirements.

Our Source is a protected underground well located at the bottled water facility. Multi-barrier practices for safety include: Source protection, source monitoring, reverse osmosis, ultraviolet light, micron filtration, and ozonation.

Besco's water is rated in the Top 2% in the nation for purity by the National Sanitation Foundation (NSF)!

BESCO - The Smart Water People



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